# PRODUCT:

**ECOMMERCE PLATFORM** 

# STRATEGY DECK

## INTRODUCTION: WHO AM I?

Hardwork Needs to be Devoured...

By:
Innocent Thoughts By
JustUtter [A Digital
Product I Own]
60K Followers

Designed & Implemented PLATFORM PRODUCTS:

SEO & SEM PLATFORM
DIGITAL MARKETING PLATFORM
DIGITAL ANALYTICS PLATFORM
DATA PLATFORM
CONTENT PLATFORM

Skills I am Proud Of:

A PEOPLE PERSON
A TEAM PLAYER
COMMUNICATION
TECH SAVVY
DATA SAVVY
TOOL AGNOSTIC
PROBLEM SOLVER
HIGH SPIRITED

My Guiding Principles:

RESPECT
CULTURE IS REFINED ART
TIME MATTERS THE MOST



# MAIN GOALS MY THOUGHTS

2024

#### **SUCCESS FRAMEWORK**

An Ecommerce Platform, that builds a world for every customer, and as they step through this shopping experience, they start to share and care about till the end.

# CUSTOMER PORTAL

An Ecommerce platform, needs to be designed in a step by step methodology, highlighting a user's shopping experience.









#### **REGISTRATION**

SECURE LOGIN
LESSER CLICKS
PRIVACY POLICY

#### **MAIN SCREEN**

HIGHLIGHTED CATEGORIES
SIMPLIFIED DESIGN
UNIFIED THEME

#### **PROFILE SCREEN**

PERSONALIZED PROFILE
PRODUCT RECOMMENDATIONS
DISCOUNTS & LIMITED CAMPAIGNS

#### **CATALOG SCREEN**

SEASONAL PRODUCTS
SIMILAR PRODUCTS
SUSTAINABILITY
TALK ABOUT GAP CULTURE

# CUSTOMER SERVICE

Customer service workflow, should be experimented and tested with active customer feedback data to make it as real time as possible.









#### **PRODUCT DETAILS SCREEN**

Information about the Product
Simple & Concrete Details
AR&VR aspects to experience the
product
Personal tailor
Customization

#### **CART**

Adhering to a one click model Very efficient and easy to use

#### **HELP SCREEN**

Always available & Self Served interactive with specific CTA's to solve customer problems

Real time

## **TECH SAVVY**

Tech innovations, to be built to solve user's frustrations and carve a path to empower every customer in their shopping journey.









#### **SEARCH**

VOICE SEARCH
PERSONALIZED SEARCH
ACCURACY PERCENTAGE MATTERS

#### **NAVIGATION**

EASE OF USE SIMPLE MESSAGING

#### **PERSONALIZATION**

DATA DRIVEN
CUSTOMER CENTRIC
HISTORICAL DATA FOR DECISION MAKING

#### **SMART SAVINGS**

EASY CHECKOUT WORKFLOWS
LOYALTY CREDITS
CALCULATORS
TRUSTWORTHY

## **CUSTOMER CENTRIC OBSERVATIONS FROM BRANDS**

SEARCH ISN'T ACCURATE & ACCESSIBLE

NAVIGATION ISN'T UNIVERSAL

SOCIALMEDIA ISN'TREALTIME

PRODUCT PHOTOGRAPHY DOESN'T TALK
TO EVERYONE

MARKETING MESSAGE ISN'T TARGETED

PERSONALIZED CUSTOMER SER VICE IS MISSING

TIME TAKING CONTENTLOAD

DISCOUNTS AREN'T SELFSERVED

# HEADLESS UI migration Roadmap Busin Establist measure journey etc. Tech S Determine architect develop vendor UI solution

#### **Business Goal**

Establish key objectives to be measured throughout the migration journey be it load speed, error rate, etc.

#### **Tech Strategy**

Determine the Tech Stack and final architecture whether the development will be inhouse or vendor driven or a thirdparty no code UI solution.

#### Backend Technology

Comparison Framework
Cost effectiveness

#### API

Right combination of APIs

#### **Build a team**

Build a Team with technical and domain expertise and collaborative planning cadences with kick off sessions

#### **Carve A Plan**

Milestones Defined with timeline

1) 2

#### Research

Understand problems, by data analysis of components and pages and come up with a unified problem statement.

#### **Development**

#### Research

Discuss technical limitations, and vendor discussions around possible headless solutions available in the market.

#### **Content Strategy**

Define the content strategy, unified audience, shopping journey, base content structure that can be reused.

#### Reusable

#### Components

Features like chatbot, customer service, AR features, that can be used across brands

#### Front End

#### **Technology**

Comparison Framework
Cost Effectiveness
Ease of use

## Infrastructure & Integrations

Cloud Infrastructure Integrations with applications

## **Identify Dependencies**

Communicate & Communicate

# Communication Charter - Change

#### Management

Changes is well governed with operational best practices to revert and pivot midway if necessary.

# THANKYOU

FOR LISTENING